

Microtips Technology Inc. Legal Consultation Meeting in 2025

2025.11.19



DISCLAIMERS

This presentation is based on information from various sources that the Company deems reliable. However, a range of factors could cause actual results to differ significantly from these statements in the future. Therefore, please refer to the MOPSwebsite for any updates or adjustments.



AGENDA

- Company profile
- General environment impact
- Financial performance
- Products application and sales revenue change
- Market expectation & sales focus
- Q&A



Company Profile

Microtips Technology

Established on Dec. 1994

Capital

USD14.6 Million

OTC Code

3285 (Since 2012/07/23)

President

Mr. Jesse Chen

General Manager

Mr. Steven Lu

Factories

Xizhi, Taiwan 3000 m² 65 employees

DongGuan, China 9000 m² 250 employees

Major Products

Audio Instrument

Display Modules

Law enforcement equipment

EMS



General environment impact

- Impact of US tariffs
- US CHIPS and Science Act
- China's economic growth slows down
- European countries economic recession
- Raw material price fluctuations
- Geopolitical risks
- The ongoing war between Ukraine and Russia

Profit & Loss

(In NTD kn)	3Q 2025		2Q 2025		Q O Q		3Q 2024		Y O Y	
	Amount	%	Amount	%			Amount	%		
Revenue	\$173,207	100%	\$167,560	100%	5,647	3%	\$230,311	100%	(57,104)	-25%
Gross Profit	49,122	28.4%	33,155	19.8%	15,967	48%	42,790	18.6%	6,332	15%
Opt. Expense	36,848	21.3%	35,351	21.1%	1,497	4%	35,396	15.4%	1,452	4%
Opt. Profit(Loss)	12,274	7.1%	(2,196)	-1.3%	14,470	659%	7,394	3.2%	4,880	66%
Non-Opt. Income	16,857	9.7%	(9,102)	-5.4%	25,959	285%	1,335	0.6%	15,522	1163%
Net Profit Before Tax	29,131	16.8%	(11,298)	-6.7%	40,429	358%	8,729	3.8%	20,402	234%
Net Profit(Loss) After Tax(attr. to parent company)	23,572	13.6%	(10,505)	-6.3%	34,077	324%	5,457	2.4%	18,115	332%
Basic EPS (NTD)	<u>\$0.55</u>		<u>-\$0.25</u>		<u>\$0.80</u>	320%	<u>\$0.13</u>		<u>\$0.42</u>	323%

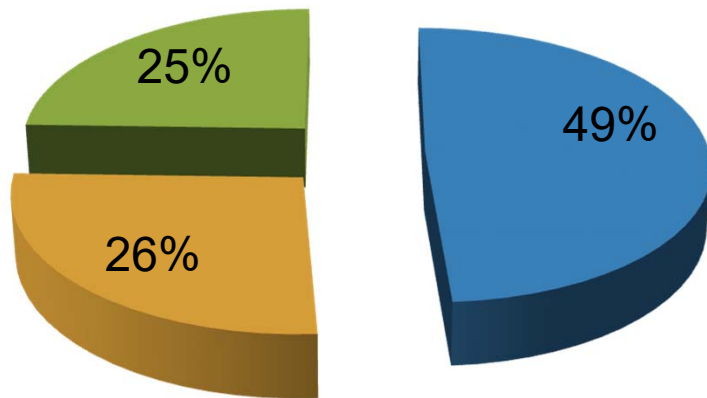
Consolidated Balance Sheet

(In NTD kn)	2025.9.30		2025.6.30		2024.9.30	
Total Assets	<u>814,429</u>	<u>100%</u>	<u>820,066</u>	<u>100%</u>	<u>858,024</u>	<u>100%</u>
Cash	426,383	52%	466,505	57%	460,571	54%
Current Asset	<u>664,560</u>	<u>82%</u>	<u>680,959</u>	<u>83%</u>	<u>736,479</u>	<u>86%</u>
Non-current Asset	<u>149,869</u>	<u>18%</u>	<u>139,107</u>	<u>17%</u>	<u>121,545</u>	<u>14%</u>
Total Liabilities	<u>218,726</u>	<u>27%</u>	<u>254,941</u>	<u>31%</u>	<u>246,086</u>	<u>33%</u>
Current Liabilities	<u>201,159</u>	<u>25%</u>	<u>237,355</u>	<u>29%</u>	<u>211,736</u>	<u>29%</u>
Non-current Liabilities	<u>17,567</u>	<u>2%</u>	<u>17,586</u>	<u>2%</u>	<u>34,782</u>	<u>4%</u>
Shareholders Equity	580,765	71%	549,492	67%	611,938	65%
non-controlling interest	14,938	2%	15,633	2%	17,757	2%
Total Liabilities & Equity	<u>814,429</u>	<u>100%</u>	<u>820,066</u>	<u>100%</u>	<u>858,024</u>	<u>100%</u>



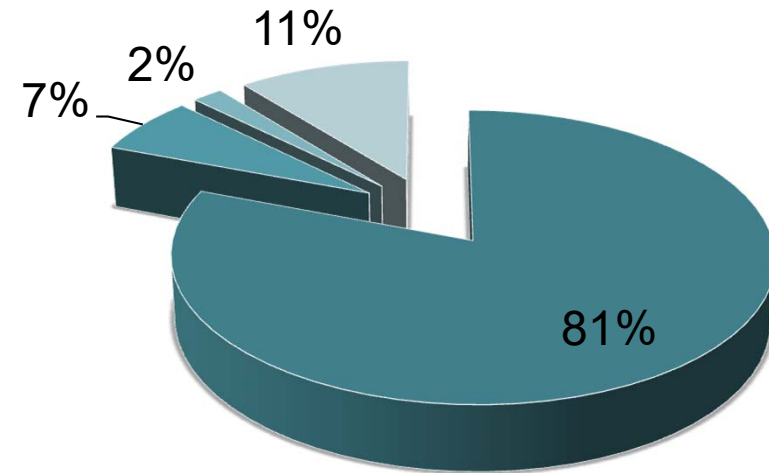
Product lines and sales regions

Product Line



■ Display modules ■ Audio Instruments ■ Other

Sales regions



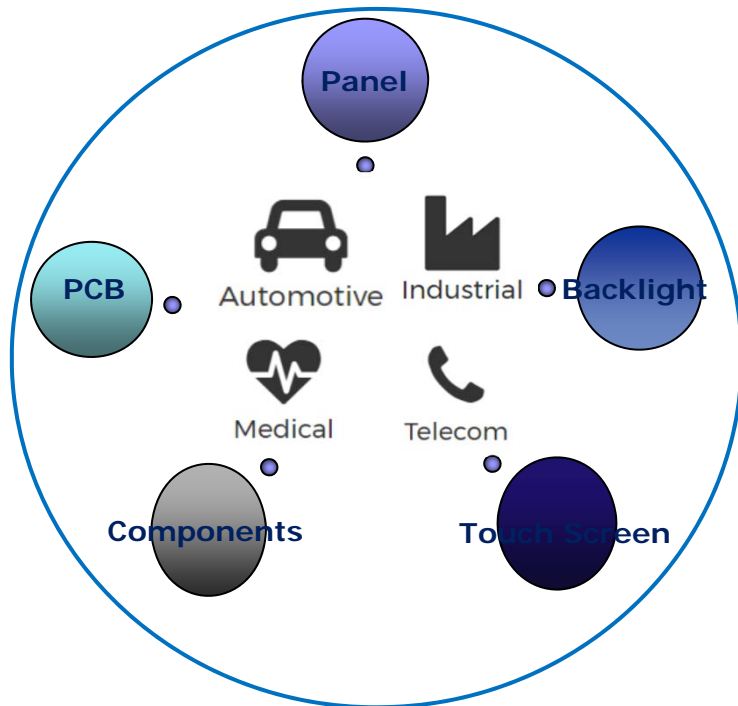
■ USA ■ Asia ■ Europe ■ Taiwan



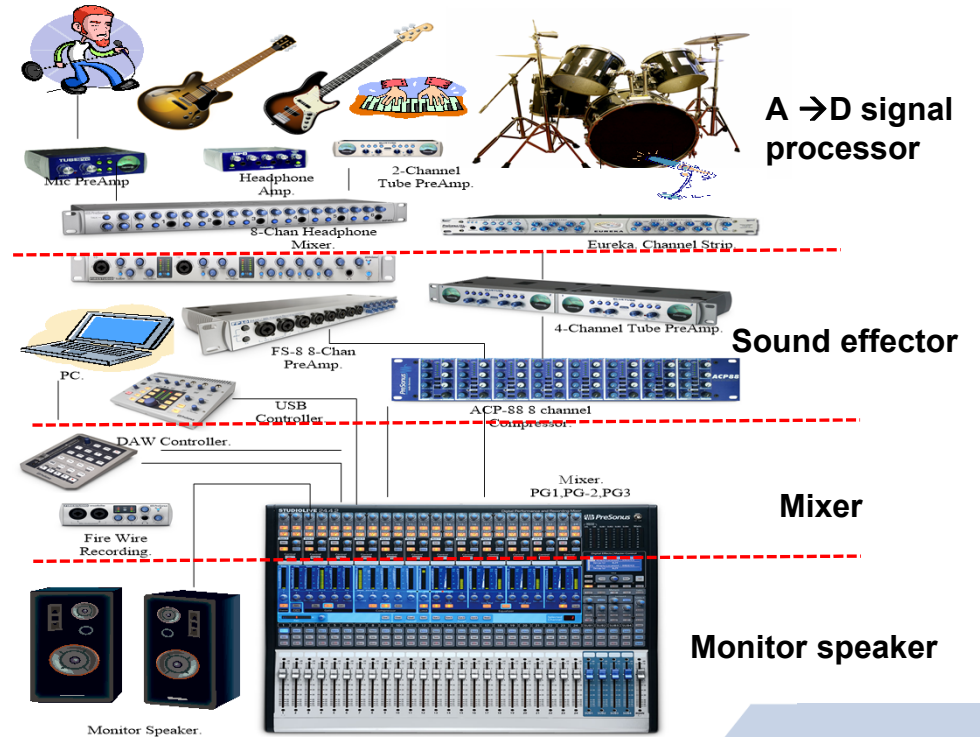


Product application

Display Module



Audio Instruments





Market expectation & sales focus

- In response to the high tariffs imposed by the United States on China, the company use the third-party country as production or export bases to export the products to the United States from different locations.
- Cooperated with target customer to develop next-generation police handheld camera and evidence-investigation devices that meet law enforcement requirement.
- Market diversification and supply chain restructuring, production automatic and upgrades production technology to cooperated with customers in medical device manufacturing.
- Qualified manufacturer of NCSIST for Taiwan defense industry.
- The company is developing cloud service consulting and information software product services.



- Q & A



Customer satisfaction

Everything we do is just for customer satisfaction. Customer is always the first priority in this company. There is no exception but only fulfill the commitment to the customers.

We value every opportunity!